

# PALMVIEW HOMES NEW DISPLAY OPENS



# Choose right builder

FINDING the builder who's right for you is not as simple as picking up a copy of the Yellow Pages.

On a big project, you may be working closely with this individual for several months, so you want to ensure you make the right decision.

Here are some good places to start your search:

### What to look for and what to ask

When you hire a builder, you are buying a service rather than a product.

The quality of the service the builder provides will go a long way to determining the quality of the finished product – and your overall satisfaction.

There are some questions you may want to ask when you interview a builder.

### Business experience and management

Does the builder have an established presence in the community? If the builder has some established projects in the community it's a good sign they have a solid and reliable background.

How long has the company been in business? Longevity in a community is a good sign the builder has established a good relationship with customers and has grown due to referral business.

Does the builder possess a trustworthy reputation among customers, colleagues and in the local building industry?

While your budget is always a factor, beware of low quotes. There can be many reasons for a low quote including, lack of experience, low quality materials and workmanship, and incomplete proposals or tenders.

That's why it is important to select a builder by quality, value and reputation.

### The right fit

Building is a very personal process. The builder you engage will be part of your



**BIG INVESTMENT:** Your home could be your biggest asset. This home is in Tamron Dr at Mount Pleasant.

PHOTOS: CONTRIBUTED



This Palmview Homes' house is finished and ready to go.



A new house in Montgomery St, Rural View.

home life for several weeks or months, so it's important to make sure that your personalities work well together. If, for example, you want to know every detail as the project progresses, you probably won't be happy with a builder given to one-word answers. The bottom line is: Do you feel comfortable with this individual?

### Understanding your contract

Once you've picked a builder, no work should begin until you have reviewed and signed a written agreement

or contract that spells out in detail the what, where, when, how, duration, and cost of your project.

### What should your contract include?

The contractor's name, address, telephone number, and registration number.

A visual representation – working drawings, floor plans, elevations, sketches – that shows what the builder will do and where.

The timeframe for the project, including approximate start and completion dates.

The price and payment

schedule.

Detailed specifications for all products and materials.

Palmview Homes tick all the boxes when it comes to choosing the right builder. They are a locally owned and operated building company and hire local contractors and suppliers.

When you're ready to start your search – the team at Palmview Homes are ready and waiting to answer all your questions and to discuss how they can help you bring your new home dreams into reality.

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At Cardno we strive to create long-term relationships with the communities in which we work and live.

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